

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<b>Optimum Healthcare IT, LLC</b>	Division/Section	<b>SFDPH, Information Technology</b>	
Address	<b>1300 March Landing Pkwy, Ste 105 Jacksonville Beach, FL 32250</b>	Deputy Director	<b>Bill Kim</b>	
Contact	<b>Heidi Cravens</b>	DPH Administrator	<b>Winona Mindolovich</b>	<i>winona mindolovich</i>
	<b>Client Services Executive</b>	Program Administrator	<b>Jim Genevro</b>	Phone <b>628-206-6507</b>
		Contract Analyst	<b>Joanna Li</b>	Phone <b>415-554-2818</b>

**Request for approval of a new contract with Optimum Healthcare IT, LLC, to provide as-needed IT Backfill, Supplemental Staffing, Consultants, Project Managers, or Project Leads for Applications, Active Directory, Service Desk, and/or Service Desk Technicians in support of the Electronic Health Record project in the amount of \$9,300,000. The term of the contract is for the period May 1, 2018 through July 31, 2020 (27 months).**

Profit     Non-Profit     LBE     RFQ- Number: 38-2016    Date: 2/15/2017

New     Renewal     Mod     GPO

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u> (new)	<u>Proposed Transaction</u> 5/1/2018 – 7/31/2020	<u>Annualized Difference*</u>
<b>Funding Sources:</b>			
General Fund		\$8,303,571	\$8,303,571
<b>TOTAL DPH REVENUES</b>		\$8,303,571	\$8,303,571
12% Contingency Amount		\$996,429	\$996,429
<b>CONTRACT TOTAL</b>		\$9,300,000	\$9,300,000
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$4,133,333	\$4,133,333
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

**PROPOSED:**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>		<b>No. of Units</b>	<b>Unit Cost</b> (Hourly)
	N/A	Duplicated		
1 UOS = 1 hour of work # of hours is dependent on tasks awarded, total shall not exceed \$9,300,000	N/A	Unduplicated		
Epic Project Director (PD)		N/A	Actual	\$245 - \$265
Epic Project Manager (PM)		N/A	Actual	\$245 - \$265
Epic Analysts		N/A	Actual	\$165 - \$190
Cerner Invision LCR Inpatient Pharmacy Analyst		N/A	Actual	\$130 - \$140
Cerner Invision LCR Patient Management Analyst		N/A	Actual	\$130 - \$141
Cerner Invision LCR Inpatient Financial Analyst		N/A	Actual	\$130 - \$142
Cerner Invision LCR Nursing Documentation Analyst		N/A	Actual	\$130 - \$143

**PROPOSED (Continued):**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>		<b>No. of Units</b>	<b>Unit Cost (Hourly)</b>
	<b>N/A</b>	<b>Duplicated</b>		
1 UOS = 1 hour of work # of hours is dependent on tasks awarded, total shall not exceed \$9,300,000	N/A	Unduplicated		
Cerner Invision LCR CPOE Analyst		N/A	Actual	\$130 - \$144
Cerner Invision LCR Scheduling Analyst		N/A	Actual	\$130 - \$145
Cerner Invision LCR Open Architecture System (OAS) Analyst		N/A	Actual	\$130 - \$146
Cerner Invision LCR Interface Analyst (5+ years of OPENLink Interface Engine)		N/A	Actual	\$130 - \$147
Cerner Invision LCR Service Desk Analyst		N/A	Actual	\$130 - \$148
eClinicalWorks Analyst		N/A	Actual	\$130 - \$149
Optum Pulse Check (PICIS) Analyst		N/A	Actual	\$130 - \$150
Phillips IntelliSpace Critical Care and Anesthesia (ICCA) Analyst		N/A	Actual	\$130 - \$151
Hillrom Watchchild Analyst		N/A	Actual	\$130 - \$152
ADL Data Systems Analyst		N/A	Actual	\$130 - \$153
Salar Surgical Information Systems Analyst		N/A	Actual	\$130 - \$154
Syngo Radiology Analyst		N/A	Actual	\$130 - \$155
Active Directory Analyst		N/A	Actual	\$130 - \$156
LBE Vendor Support (20% of awarded tasks)		N/A	Actual	Actual
Travel and Expenses (Budgeted amount; Billed Actual)		N/A	Actual	\$1,083,075

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by the Department as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure compliance with City and Departmental procedures.

**Other Significant Issues:**

Optimum Healthcare IT, LLC was selected as a qualified proposer under RFQ-38-2016 Category 12, Project 1 (CAT12-P1-38-2016). By RFP CAT12-P1-38-2016, Optimum Healthcare IT, LLC was selected for a task based contract to aid DPH during the EHR project in the following areas: System administration and analysis, project tracking, ticket management, incident support, daily customer support and system troubleshooting, system configuration, code modification, testing, interface testing with a specific application and support for system upgrades in readiness to meet HL7 interface specifications with the new Epic EHR. Dependent upon whether or not Optimum Healthcare IT, LLC will bid on the individual Tasks assigned from this RFP, Optimum Healthcare IT, LLC may or may not be awarded a Tasks within this RFP.

Optimum Healthcare IT, LLC is a full-service, Best in KLAS, organization that offers a wide range of services. With a business built on experience in the healthcare industry, Optimum Healthcare IT, LLC ensure that our experienced consultants have previously performed the work required for your organization. At this time, Optimum Healthcare IT has access to over 18,000 healthcare IT consultants who are either currently working on projects or have worked on projects in the recent past.

Under the requirements of RFQ 38-2016, each resulting contract award under the RFQ has a mandatory 5% Local Business Enterprise (LBE) subcontracting requirement. For this contract, Optimum Healthcare IT, LLC has committed to a 20% goal. Ace Mailing Corp and D&A Communications will each provide 10% of Administrative Services to assist Optimum Healthcare IT, LLC with this project.

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director****Board of Directors:**

Optimum Healthcare LLC is a Limited Liability Company wholly owned by another limited liability company, TSC companies, LLC. TSC's Board of Directors are:

- Gene Scheurer, Founder, Executive Chairman of the Board
- Jason Mabry, CEO, Board Member
- Ritch Mabry, Board Member
- Mitch Legler, Board Member
- Ken Kirschner, Chairman

**Owners with 10% or more interest in the firm.**

Optimum Healthcare LLC it is a Limited Liability Company owned by another limited liability company, TSC Companies, LLC. Gene Scheurer And Jason Mabry are own more than 10% of TSC Companies, LLC.

**Executive Director :**

There are no executive Directors.

Board members may serve an unlimited number of terms. There are no current vacancies on the Board.

**Recommendations:**

The Department recommends approval of this contract.